

SHOOSMITHS

# International Real Estate

[www.shoosmiths.com](http://www.shoosmiths.com)

FOR  
WHAT  
MATTERS



# Your trusted partner

**01** Shoosmiths delivers solutions supplemented with local knowledge, allowing us to bring the best of both worlds to our clients' transactions.

**02** With 14 locations across the UK and Brussels, bolstered by our membership in the World Services Group, Shoosmiths real estate team supports clients and their business objectives no matter where they are in the world.

**03** Significant experience in handling a variety of transactions, typically advising on those with a value of £10 million-£500 million.

**“Their focus always remains on problem solving and finding a way for the transaction to progress as smoothly as possible.”**

CHAMBERS UK 2024

## Recent experience

### **Leftfield**

Advised on the disposal of 20 urban logistics assets across the UK to listed US investment giant Kennedy Wilson. The properties had a combined asset value of £230m, totalling 1.3m sq ft.

### **Nuveen**

Acted as the main adviser to the UK Outlet Mall Fund on the £600m sale of its Cheshire Oaks and Swindon McArthurGlen Designer Retail Outlets.

### **Global Switch**

Acting as sole adviser to the largest data centre provider in Europe and Asia Pacific on its global data centre portfolio, including the negotiation of all commercial contracts, multi-jurisdictional service agreements and all supporting legal functions.

### **HSBC**

Advised the HSBC REF team on the refinance of a £250m term and RCF facilities to Soho Estates group to refinance a large portfolio of properties across Soho, London.

### **Davidson Kempner**

Acting for the seller, Davidson Kempner, in the sale of an NCP car park portfolio to GreenPoint Partners for £305 million, dealing with certificates of title security, release documentation and feeding into the overarching sale agreement.

### **Workspace Group Plc**

Acted for Workspace throughout 2023 on over £100m worth of disposals of non-core (industrial and logistics) assets following the acquisition of McKay Securities in May 2022.

# Why work with us?

Our approach focuses on broadening our knowledge of your business so we can continually improve and innovate to deliver excellent service in a supportive, user-friendly way.

## Partner led service



Our partners are hands-on in matters and ensure clients are kept up-to-date regularly and that a collaborative approach is taken with a focus on excellent service.

## Client focused



Clients are central to our business model. You are important to us. Our approach is a partner-led service backed by experienced, dedicated multi-disciplinary teams and specialists as required. We are highly experienced in managing transactions, commercial in our advice and deliver results; we do not point score and knowing that you will be focused on closing the transaction, our job is to achieve that for you.

## Deep resource



We offer a unique, tailored project management service which enables us to fully and seamlessly integrate into our client's internal real estate operations. As such we become a genuine extension of their own procedures, complimenting and working alongside clients own real estate and legal functions. Our own extensive global reach enables us to provide a tailored and consistent service to our clients, by instructing and working with other members of the World Services Group where needed to realise business's full objectives.

## Service level



We promise to be agile and responsive and to ensure there is high quality and consistency to everything we do. Our Shoosmiths teams make sure this is a priority together with ensuring we deliver on time and on budget.

## World Services Group

Over the past 20 years we have built a series of trusted relationships with leading independent law firms across the globe and are also an active member of the World Services Group (WSG). Through this partnership, our non-exclusive relationships mean we source the right lawyers who are best suited to each transaction. The on-boarding of such law firms is part of the project management support we provide, and this applies to every international deal on which we advise.



# Shoosmiths: a quality reputation

- Established 1845
- 1,500+ lawyers and business support employees.  
230 partners
- Signatory to the United Nations Global Compact
- Founding signatory of the Law Society's Diversity and Inclusion Charter
- Signatory of the Social Mobility Pledge and the Race at Work Charter

## A wealth of experience

Shoosmiths' real estate team - featuring more than 400 legal advisers, including 70+ partners - is one of the largest in the UK.

The national team provides multi-disciplinary support across transactional real estate, construction, planning, real estate disputes, environmental, tax, real estate M&A and regulatory. In short, it has the size, expertise, and breadth to advise on any need that may arise.

Shoosmiths is currently assisting clients in delivering some of the most ambitious commercial and residential real estate projects, spanning urban regeneration, major funding, and investment deals, and creating thriving new locations.

"The Shoosmiths team spots all the nuances of the transaction and brings in support from specialist support functions where required."

CHAMBERS UK 2024

"In all areas, Shoosmiths has consistently provided rapid, concise and simple-to-understand advice. The team has consistently ensured matters are understood and provides solutions where required."

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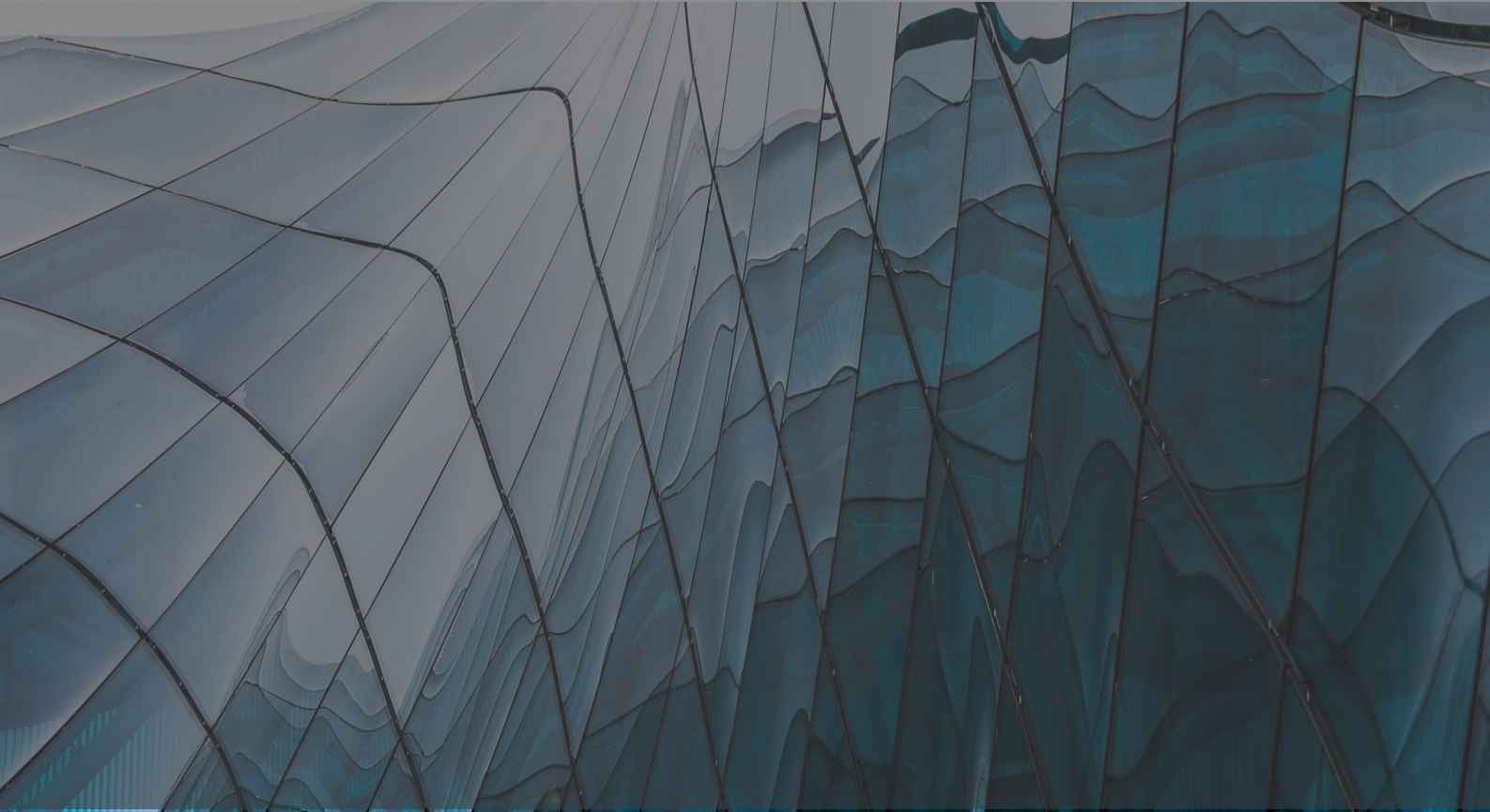


**INVESTORS IN PEOPLE®**  
We invest in people Platinum

## Recognition:

- UK Law Firm of the Year at the British Legal Awards
- Law Practice of the Year at the UKREiiF Awards
- Law Firm of the Year at the Insider Residential Property Awards
- Law Firm of the Year at the Legal Business Awards
- Legal/Professional Team of the Year at the Property Week Awards
- Legal Team of the Year at the Estates Gazette Awards





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**DISCLAIMER**

This information is for educational purposes only and does not constitute legal advice. It is recommended that specific professional advice is sought before acting on any of the information given.

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